PETRONAS

QUARTERLY REPORT FOR FIRST QUARTER ENDED 31 MARCH 2017

The Board of Directors of PETRONAS Dagangan Berhad ("PDB" or the Company) is pleased to announce the following Unaudited Interim Condensed Consolidated Financial Statements for PDB Group for the first quarter ended 31 March 2017 which should be read in conjunction with the accompanying explanatory notes on pages 5 to 17.

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | As at 31/03/2017 RM'000 | As at 31/12/2016 RM'000 |
|--|--|--|
| ASSETS Property, plant and equipment Prepaid lease payments Investments in associates Investments in joint ventures Long term receivables Deferred tax assets TOTAL NON-CURRENT ASSETS | 3,640,427 471,066 3,585 15,112 2,368 4,745 4,137,703 | 3,794,252 476,856 3,431 14,234 3,509 5,424 4,297,706 |
| Inventories Trade and other receivables Cash and cash equivalents TOTAL CURRENT ASSETS TOTAL ASSETS | 789,756 1,683,480 2,323,676 4,796,912 8,934,215 | 803,374 1,832,196 2,431,637 5,067,207 9,364,913 |
| EQUITY Share capital Reserves Total Equity Attributable to Shareholders of the Company Non-controlling interests TOTAL EQUITY | 993,454 4,262,556 5,256,010 35,003 5,291,013 | 993,454 4,309,520 5,302,974 33,552 5,336,526 |
| LIABILITIES Borrowings Deferred tax liabilities Other long term liabilities and provisions TOTAL NON-CURRENT LIABILITIES | 79,536 141,821 29,978 251,335 | 84,461 142,128 30,169 256,758 |
| Trade and other payables Borrowings Taxation TOTAL CURRENT LIABILITIES TOTAL LIABILITIES TOTAL EQUITY AND LIABILITIES | 3,266,599 25,447 99,821 3,391,867 3,643,202 8,934,215 | 3,659,660 34,310 77,659 3,771,629 4,028,387 9,364,913 |
| Net assets per share attributable to ordinary equity holders of the Parent (RM) | 5.29 | 5.34 |

The Unaudited Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2016 and accompanying explanatory notes attached to the Interim Condensed Consolidated Financial Statements.



UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| | Quarter ended 31/03/2017 RM'000 | Quarter ended 31/03/2016 RM'000 |
|---|--|--|
| Revenue | 6,686,263 | 4,910,471 |
| Operating profit Finance cost Share of profit after tax of equity accounted associates and joint | 336,058 (1,494) | 296,790 (1,768) |
| ventures | 1,032_ | 620 |
| Profit before taxation | 335,596 | 295,642 |
| Tax expense | (80,993) | (72,975) |
| Profit from continuing operations Loss from discontinued operation, | 254,603 | 222,667 |
| net of tax | - | (1,691) |
| Profit for the period | 254,603 | 220,976 |
| Other comprehensive income Items that may be reclassified subsequently to profit or loss Exchange differences arising from translation of financial statements | | |
| of foreign operations | (2,080) | (18,427) |
| Total comprehensive income for the period | 252,523 | 202,549 |
| Profit attributable to: Shareholders of the Company Non-controlling interests Profit for the period | 253,152 1,451 254,603 | 219,402 1,574 220,976 |
| Total comprehensive income attributable to: | | |
| Shareholders of the Company | 251,072 | 200,975 |
| Non-controlling interests | 1,451 | 1,574 |
| Total comprehensive income for | | |
| the period | 252,523 | 202,549 |
| Earnings per ordinary share- basic (sen) | | |
| from continuing operations | 25.5 | 22.3 |
| from discontinued operation | - | (0.2) |

The Unaudited Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2016 and accompanying explanatory notes attached to the Interim Condensed Consolidated Financial Statements.



UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | | Attributable to Non- Distributable | o the Sharehold | lers of the Compa Distributable | iny ——— | | |
|--|-------------------------|--|-------------------------------|------------------------------------|-----------------|--|------------------------|
| | Share Capital RM'000 | Foreign Currency Translation Reserves RM'000 | Capital Reserves RM'000 | Retained Profits RM'000 | Total RM'000 | Non- Controlling Interests RM'000 | Total Equity RM'000 |
| At 1 January 2016 | 993,454 | 40,213 | (47,122) | 3,965,774 | 4,952,319 | 31,693 | 4,984,012 |
| Exchange difference arising from translation of financial statements of foreign operations | - | (18,427) | - | - | (18,427) | - | (18,427) |
| Profit for the period | - | - | - | 219,402 | 219,402 | 1,574 | 220,976 |
| Dividends paid | - | - | - | (198,691) | (198,691) | - | (198,691) |
| At 31 March 2016 | 993,454 | 21,786 | (47,122) | 3,986,485 | 4,954,603 | 33,267 | 4,987,870 |
| At 1 January 2017 | 993,454 | 51,635 | (28,109) | 4,285,994 | 5,302,974 | 33,552 | 5,336,526 |
| Exchange difference arising from translation of financial statements of foreign operations | - | (2,080) | - | - | (2,080) | - | (2,080) |
| Profit for the period | - | - | - | 253,152 | 253,152 | 1,451 | 254,603 |
| Dividends paid | - | - | - | (298,036) | (298,036) | - | (298,036) |
| At 31 March 2017 | 993,454 | 49,555 | (28,109) | 4,241,110 | 5,256,010 | 35,003 | 5,291,013 |

The Unaudited Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2016 and accompanying explanatory notes attached to the Interim Condensed Consolidated Financial Statements.



UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

| | Quarter ended 31/03/2017 RM'000 | Quarter ended 31/03/2016 RM'000 |
|--|--|--|
| Cash receipts from customers Cash paid to suppliers and employees | 7,130,747 (6,875,060) | 5,166,005 (3,776,771) |
| Cash paid to suppliers and employees | 255,687 | 1,389,234 |
| Interest expenses paid | (10) | (587) |
| Taxation paid | (61,090) | (66,790) |
| Net cash generated from operating activities | 194,587 | 1,321,857 |
| Interest income from fund and other investments Purchase of property, plant and equipment | 17,920 (20,605) | 24,273 (20,276) |
| Prepayment of leases | (2,800) | (9,678) |
| Proceeds from disposal of property, plant and equipment | 15,435 | 13 |
| Net cash generated from/ (used in) investing activities | 9,950 | (5,668) |
| Dividends paid Repayment of term loan Repayment of revolving credit facilities Repayment of Islamic financing facilities | (298,036) (2,422) (6,164) (4,238) | (198,691) (2,355) (7,807) (4,208) |
| Interest paid on term loan | (211) | (357) |
| Profit margin paid for Islamic financing facilities | (1,058) | (1,141) |
| Net cash used in financing activities | (312,129) | (214,559) |
| NET (DECREASE)/ INCREASE IN CASH AND CASH EQUIVALENTS | (107,611) | 1,101,630 |
| NET FOREIGN EXCHANGE DIFFERENCES | (350) | 100 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD | 2,431,637 | 1,264,393 |
| CASH AND CASH EQUIVALENTS AT END OF THE PERIOD | 2,323,676 | 2,366,123 |

The Unaudited Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2016 and accompanying explanatory notes attached to the Interim Condensed Consolidated Financial Statements.



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

A1 BASIS OF PREPARATION

The interim financial statements have been prepared using historical cost basis except for certain financial assets and financial liabilities that are stated at fair value.

The interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting, MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements are unaudited and should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2016. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2016.

Within the context of these financial statements, the Group comprises the Company and its subsidiaries, and the Group's interest in its associates and its joint ventures as at and for the quarter ended 31 March 2017.

Significant Accounting Policies

The financial information presented herein has been prepared in accordance with the accounting policies used in preparing the annual consolidated financial statements for 31 December 2016 except for the adoption of Amendments to Standards effective as of 1 January 2017.

A. Amendments effective for annual periods beginning on or after 1 January 2017

Amendments to MFRS 12 Disclosure of Interests in Other Entities (Annual Improvements 2014-

2016 Cycle)

Amendments to MFRS 112 Income Taxes – Recognition of Deferred Tax Assets for Unrealised

Losses

The initial adoption of the above pronouncement did not have any material impact to the interim Financial Statements of the Group.



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

The following pronouncements that have been issued by the Malaysian Accounting Standards Board will become effective in future financial reporting periods and have not been adopted by the Group in the interim financial statements:

B. Amendments effective for annual periods beginning on or after 1 January 2018

MFRS 9 Financial Instruments (2014)

MFRS 15 Revenue from Contracts with Customers

Amendments to MFRS 15 Revenue from Contracts with Customers: Clarifications to MFRS 15 Amendments to MFRS 128 Investments in Associates and Joint Ventures – Investment Entities:

Applying the Consolidation Exception

IC Interpretation 22 Foreign Currency Transactions and Advance Consideration

C. MFRS effective for annual periods beginning on or after 1 January 2019

MFRS 16 Leases

D. Amendments effective for a date yet to be confirmed

Amendments to MFRS 10 Consolidated Financial Statements: Sale or Contribution of Assets

between an Investor and its Associate or Joint Venture

Amendments to MFRS 128 Investments in Associates and Joint Ventures: Sale or Contribution

of Assets between an Investor and its Associate or Joint Venture

The Group and the Company are expected to apply the abovementioned pronouncements beginning from the respective dates the pronouncements become effective.

i) MFRS 15, Revenue from Contracts with Customers

MFRS 15 replaces the guidance in MFRS 111, Construction Contracts, MFRS 118, Revenue, IC Interpretation 13, Customer Loyalty Programmes, IC Interpretation 15, Agreements for Construction of Real Estate, IC Interpretation 18, Transfers of Assets from Customers and IC Interpretation 131, Revenue - Barter Transactions Involving Advertising Services.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 15.

ii) MFRS 9, Financial Instruments

MFRS 9 replaces the guidance in MFRS 139, Financial Instruments: Recognition and Measurement on the classification and measurement of financial assets. Upon adoption of MFRS 9, financial assets will be measured at either fair value or amortised cost.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 9.

iii) MFRS 16, Leases

MFRS 16 replaces the guidance in MFRS 117, Leases, IC Interpretation 4, Determining whether an Arrangement contains a Lease, IC Interpretation 115, Operating Leases – Incentives and IC Interpretation 127, Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 16.



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

MASB has issued pronouncements which are not yet effective, but for which are not relevant to the operations of the Group and the Company and hence, no further disclosure is warranted.

E. New pronouncements not applicable to the Group and the Company

Effective for annual periods beginning on or after 1 January 2018

Amendments to MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

(Annual Improvements 2014-2016 Cycle)

Amendments to MFRS 2 Share-based Payment: Classification and Measurement of Share-

based Payment Transactions

Amendments to MFRS 4 Insurance Contracts: Applying MFRS 9 Financial Instruments with

MFRS 4 Insurance Contracts

Amendments to MFRS 140 Investment Property: Transfers of Investment Property

A2 AUDIT REPORT OF PRECEDING ANNUAL FINANCIAL STATEMENTS

There was no qualified audit report issued by the auditors in the annual financial statements for the year ended 31 December 2016.

A3 SEASONAL OR CYCLICAL FACTORS

The Group's operations in relation to sales volume are not significantly affected by seasonal or cyclical fluctuations of the business/industry.

A4 EXCEPTIONAL ITEM

There were no exceptional items during the current guarter under review.

A5 MATERIAL CHANGES IN ACCOUNTING ESTIMATES

There were no material changes in estimates of the amounts reported in the most recent annual financial statements of the Group for the year ended 31 December 2016 that may have a material effect in the current quarter results.

A6 COMMITMENTS

Outstanding commitments in respect of capital expenditure at financial position date not provided for in the interim financial statements are:-

Ac at

Ac at

| | As at | As at |
|---------------------------------|------------|------------|
| | 31/03/2017 | 31/12/2016 |
| | RM'000 | RM'000 |
| Approved and contracted for | 14,453 | 4,963 |
| Approved but not contracted for | 408,670 | 132,469 |
| | 423,123 | 137,432 |
| | | |

A7 DEBT AND EQUITY SECURITIES

There were no issuance, cancellations, repurchases, resale and repayments of debt and equity securities during the quarter ended 31 March 2017.

BETDONAS DACANOAN DEDUAD

QUARTERLY REPORT FOR FIRST QUARTER ENDED 31 MARCH 2017



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

A8 DIVIDEND PAID

During Quarter 1 FY2017, the Company paid an interim dividend of 30 sen per ordinary share amounting to RM298.0 million which was declared in Quarter 4 FY2016 (Dividend paid in Quarter 1 FY2016: An interim dividend of 20 sen per ordinary share amounting to RM198.7 million which was declared in Quarter 4 FY2015).

A9 SEGMENTAL INFORMATION

The Group's reportable segments comprise of Retail, Commercial and Others. Each reportable segment offers different services because they require different marketing strategies.

For each of the reportable segment, the Group's chief operating decision maker which is the Board of Directors of the Company, reviews internal management reports at least on a quarterly basis.



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

Results for quarter ended 31 March

| In RM'000 | | 2017 | | | | 2016 | | |
|--|-----------|------------|----------|-----------|-----------|------------|----------|-----------|
| Business Segments | Retail | Commercial | Others | Group | Retail | Commercial | Others | Group |
| Revenue | 3,556,007 | 3,124,857 | 5,399 | 6,686,263 | 2,876,249 | 2,028,005 | 6,217 | 4,910,471 |
| Depreciation and amortisation | 67,145 | 12,354 | 5,004 | 84,503 | 68,330 | 12,543 | 5,030 | 85,903 |
| Other income | 75,899 | 14,911 | 209 | 91,019 | 74,530 | 19,961 | 790 | 95,281 |
| Operating profit for reportable segments | 198,772 | 132,175 | 5,111 | 336,058 | 155,202 | 134,398 | 7,190 | 296,790 |
| Finance cost | (250) | (186) | (1,058) | (1,494) | (508) | (638) | (622) | (1,768) |
| Share of profit after tax of associates and joint ventures | | | | 1,032 | | | | 620 |
| Profit before taxation for continuing operations | | | <u>-</u> | 335,596 | | | <u>-</u> | 295,642 |



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

A10 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment except for freehold land are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Freehold land is stated at cost less accumulated impairment losses, if any.

A11 CHANGES IN COMPOSITION OF THE GROUP

There were no material changes in the composition of the Group during the period under review.

A12 CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no material contingent liabilities and contingent assets.

A13 RELATED PARTY TRANSACTIONS

There were no significant transactions with related party in addition to the related party transactions disclosed in the Audited Financial Statements for the year ended 31 December 2016.

A14 COMPARATIVES

The comparatives for the Consolidated Statement of Profit or Loss and Other Comprehensive Income have been re-presented to show the discontinued operation from the continuing operations following divestment of PETRONAS (Vietnam) Co., Ltd. in previous year.



PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 INTERIM FINANCIAL REPORTING

A15 FAIR VALUE CHANGES OF FINANCIAL INSTRUMENTS

Fair values are categorised into different levels in a fair value hierarchy based on the input used in the valuation technique as follows:

- Level 1 Quoted price in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within Level 1 that are either directly or indirectly observable for the asset or liability.
- Level 3 Inputs for the asset or liability that are not based on observable market data.

The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

The following table analyses financial instruments carried at fair value and those not carried at fair value for which fair value is disclosed, together with their fair values and carrying amounts shown in the Consolidated Statement of Financial Position.

| | Fair value instruments a | | |
|------------------------------|--------------------------------|--------------|--------------------|
| | Level 3 | Total | Carrying amount |
| | RM'000 | RM'000 | RM'000 |
| Group | | | |
| 31 March 2017 | | | |
| Financial Asset | | | |
| Long term receivables | 1,762 | 1,762 | 2,368 |
| | 1,762 | 1,762 | 2,368 |
| Financial Liabilities | | . | |
| Islamic financing facilities | 72,792 | 72,792 | 80,767 |
| Term loan | 22,762 | 22,762 | 24,216 |
| | 95,554 | 95,554 | 104,983 |
| Group | | | |
| 31 December 2016 | | | |
| Financial Asset | | | |
| Long term receivables | 2,397 | 2,397 | 3,509 |
| | 2,397 | 2,397 | 3,509 |
| Financial Liabilities | | . | |
| Islamic financing facilities | 76,088 | 76,088 | 85,001 |
| Term loan | 25,061 | 25,061 | 27,425 |
| | 101,149 | 101,149 | 112,426 |

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the prevailing rate of interest charged on the respective loans at the end of the reporting period.



PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B1 REVIEW OF PERFORMANCE

Performance of the current quarter against the corresponding quarter

| | Quarter ended | | | | | |
|------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Grou | р | Reta | il | Comme | ercial |
| In RM' Mil | March 2017 | March 2016 | March 2017 | March 2016 | March 2017 | March 2016 |
| Revenue | 6,686.3 | 4,910.5 | 3,556.0 | 2,876.2 | 3,124.9 | 2,028.0 |
| Operating profit | 336.1 | 296.8 | 198.8 | 155.2 | 132.2 | 134.4 |

Group Revenue for the quarter ended 31 March 2017 was higher by RM1,775.8 million over the corresponding quarter last year as a result of an increase in average selling prices by 43% following the increase in Mean of Platts Singapore ("MOPS") prices, offset by lower sales volume by 4%.

Group operating profit for the quarter ended 31 March 2017 was higher by RM39.3 million compared to the corresponding quarter last year mainly attributable by Retail and Commercial segment.

Retail Segment

The increase in revenue of RM679.8 million was mainly due to increase in average selling price of 31% impacting both Mogas and Diesel. Volume was lower by 6%.

Operating profit registered an increase of RM43.6 million mainly due to improved margin from LPG following competitive product cost. In addition, Mogas margin has also improved in line with increasing MOPS price trend during the quarter.

Commercial Segment

The increase in revenue by RM1,096.9 million was due to increase in average selling price of 60% offset by decrease in volume by 3%.

Operating profit marginally decreased by RM2.2 million mainly due to higher operating expenditure by RM8.0 million and lower other income by RM5.1 million offset with higher gross profit by RM10.9 million.



PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B2 VARIATION OF RESULTS AGAINST PRECEDING QUARTER

Group revenue for the quarter ended 31 March 2017 was RM6,686.3 million, an increase of RM679.2 million compared to the preceding quarter mainly due to the increase in average selling price by 18% partially offset by lower sales volume by 6%.

Group operating profit stood at RM336.1 million, a decrease of RM2.5 million compared to the preceding quarter mainly due to lower gross profit by RM75.9 million, lower other income by RM19.7 million negated by lower operating expenditure by RM93.1 million.

Lower gross profit was mainly due to lower margins from Mogas and Diesel following declining MOPS price trend during the current guarter aggravated by increasing MOPS price trend in preceding guarter.

B3 CURRENT YEAR PROSPECTS

During the quarter, Brent crude oil price ranged between USD49.2/bbl to USD56.3/bbl. The Company expects the price will continue to be volatile during the year.

Malaysia's Consumer Confidence Index (CCI) for Q1 2017 averaged at 76.6 and was still below the confidence threshold level of 100.0 as consumers remained cautious. Inflation rate is projected to be between 3.0% to 4.0% in 2017 whilst full year GDP is forecasted to grow between 4.3% and 4.8% in 2017, slightly higher than 2016 of 4.2%. Notwithstanding the higher inflation, private consumption growth is expected to be sustained through higher disposable income from wage growth and continued Government measures (such as BR1M incentive).

(Source: Platts, BNM, Department of Statistics Malaysia)

Effective 30 March 2017, the Government has announced that pump price will be announced on a weekly basis every Thursday as opposed to a monthly basis. However, the retail pump price mechanism remains as per current managed float and the Automatic Pricing Mechanism elements are still intact.

The Directors are of the opinion that the economic and business environment outlook for FY2017 remains uncertain. The Group will continue to focus on inventory management, supply and distribution efficiency as well as operating expenditure optimisation to ensure the Company remains resilient in the face of a challenging environment.

Retail Segment

Retail Segment will continue to focus on enhancing customer experience and services to meet customers' expectations leveraging on superior products namely PRIMAX 95 with Advanced Energy Formula, PRIMAX 97 Euro 4M with Advanced Energy Formula and DYNAMIC Diesel Euro5.

Commercial Segment

Commercial Segment will emphasise on value maximisation by improving margins in targeted product and market segments, leveraging on the public and private sector investments on infrastructure and construction projects. In addition, the Commercial Segment will also leverage on its superior logistics, personalised services and differentiated offerings to sustain existing markets and capture new markets.

B4 PROFIT FORECAST

There was no profit forecast issued for the financial period.



PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B5 TAX EXPENSE

Tax expense on continuing operations comprises the following:

| Tax orpored on commany operations comprised the concurring | Quarter ended 31/03/2017 RM'000 | Quarter ended 31/03/2016 RM'000 |
|--|--|--|
| Income Tax: | | |
| Current Quarter | 82,954 | 72,290 |
| Deferred Taxation: | | |
| Current Quarter | (1,961) | 685 |
| | 80,993 | 72,975 |

There was no tax expense on discontinued operation.

B6 STATUS OF CORPORATE PROPOSALS ANNOUNCED

There were no corporate proposals announced as at the date of this report.

B7 BORROWINGS

Particulars of the Group's borrowings as at 31 March 2017 are as follows:

| As at | As at |
|------------|--|
| 31/03/2017 | 31/12/2016 |
| RM'000 | RM'000 |
| 62,585 | 67,009 |
| 16,951 | 17,452 |
| 79,536 | 84,461 |
| 18,182 | 24,337 |
| 7,265 | 9,973 |
| 25,447 | 34,310 |
| | 31/03/2017 RM'000 62,585 16,951 79,536 |

B8 DERIVATIVE FINANCIAL INSTRUMENTS

Foreign currency forward contracts are entered into by the Group in currencies other than the functional currency to manage exposure to the fluctuations in foreign currency exchange rates.

Foreign currency forward contracts are recognised on the contractual dates and are measured at fair value with changes in fair value recognised in profit or loss.

As at 31 March 2017, there were outstanding foreign currency forward contracts denominated in USD and SGD amounting to USD8.14 million and SGD11.63 thousand.

B9 MATERIAL LITIGATION

There are no material litigations as at the date of this report.



PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B10 DIVIDENDS

The Board has declared an interim dividend of 14 sen per ordinary share amounting to RM139,083,560 for three months ended 31 March 2017 payable on 16 June 2017 (Quarter 1 FY2016: an interim dividend of 12 sen per ordinary share amounting to RM119,214,480).

NOTICE IS HEREBY GIVEN that the interim dividend will be payable on 16 June 2017 to depositors registered in the Records of Depositors at the close of the business on 2 June 2017. A depositor shall qualify for entitlement to the dividends only in respect of:-

- a) Shares transferred into Depositors' Securities Account before 4 pm on 2 June 2017 in respect of ordinary transfer.
- b) Shares bought on the Bursa Malaysia on a cum entitlement basis according to the rules of the Bursa Malaysia.

B11 BASIC EARNINGS PER SHARE

Basic earnings per share is derived based on the profit attributable to shareholders of the Company and based on the number of ordinary shares outstanding as at 31 March 2017.

| | Quarter | Quarter |
|--|------------|------------|
| | ended | ended |
| | 31/03/2017 | 31/03/2016 |
| | RM'000 | RM'000 |
| Profit/(loss) attributable to shareholders of the Company (RM'000) | | |
| - continuing operations | 253,152 | 221,093 |
| - discontinued operation | - | (1,691) |
| Number of ordinary shares ('000) | 993,454 | 993,454 |
| Earnings per ordinary share (sen) | | |
| - continuing operations | 25.5 | 22.3 |
| - discontinued operation | - | (0.2) |



PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B12 REALISED AND UNREALISED PROFIT

The breakdown of the retained earnings of the Group as at 31 March 2017 into realised and unrealised profits is as follows:

| | As at 31/03/2017 RM'000 | As at 31/12/2016 RM'000 |
|--|-------------------------------|-------------------------------|
| Total retained profits | KIVI 000 | NW 000 |
| - realised | 4,448,729 | 4,485,008 |
| - unrealised | (135,887) | (110,233) |
| | 4,312,842 | 4,374,775 |
| Total retained profit of associates attributable to the Group - realised | 1,626 | 1,472 |
| Total retained profit of joint ventures attributable to the Group - realised | 14,059 | 13,180 |
| Less: Consolidation adjustments | (87,417) | (103,433) |
| Total retained profits | 4,241,110 | 4,285,994 |



PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B13 PROFIT BEFORE TAXATION

| | Quarter ended 31/03/2017 RM'000 | Quarter ended 31/03/2016 RM'000 |
|---|--|--|
| Profit before taxation for the period is arrived at after charging: | | |
| Depreciation and amortisation Impairment loss on long term receivables | 84,503 1,884 | 85,903 - |
| Impairment loss on trade and other receivables | 3,807 | 987 |
| Net loss on foreign exchange | - | 224 |
| Net loss on forward contract | - 211 | 161 815 |
| Interest on revolving credit and term loan Net loss on disposal of property, plant and | 211 | 813 |
| equipment | _ | 356 |
| Profit margin for Islamic financing facility | 1,058 | 622 |
| Property, plant and equipment written off | 2,489 | 364 |
| and after crediting: | | |
| Net gain on disposal of property, plant and | | |
| equipment | 6,064 | _ |
| Interest income from deposits | 17,325 | 24,056 |
| Income from rental of premises | 422 | 134 |
| Net gain on foreign exchange | 9 | - |
| Net gain on forward contract | 1,460 | - |
| Reversal of impairment losses on trade and other receivables | - | 40 |

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Malaysia Securities Berhad are not applicable.

BY ORDER OF THE BOARD

Hasnizaini Mohd Zain (LS 0009780) Yeap Kok Leong (MAICSA 0862549) Joint Secretaries Kuala Lumpur 18 May 2017